

[illegible]

Income	Jan - Dec 20		Jan - Dec 20	Jan - Dec 19	Jan - Dec 18	Jan - Dec 17	Jan - Dec 16	Jan - Dec 15	Jan - Dec 14	
4010 - INCOME UDI DUES & FEES	\$146,528		4010 - IN	\$133,801	\$130,465	\$149,613	\$165,978	\$227,089	\$222,910	\$145,068
4020 - INCOME CONDO DUES & FEES	\$430,008		4020 - IN	\$373,568	\$360,881	\$330,308	\$323,831	\$348,741	\$335,328	\$327,060
4028 - Fines/Cancellation Fees	\$200		4028 - FI	\$200	\$200	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
4030 - SALES STORE - TAXABLE	\$70,000		4030 - SA	\$70,000	\$90,000	\$80,000	\$65,000	\$85,000	\$65,000	\$75,000
4040 - SALES STORE - NON TAXABLE	\$15,000		4040 - SA	\$15,000	\$1,600	\$7,500	\$20,000	\$25,000	\$12,000	\$10,000
4065 - Sales Transfer Tanks	\$1,500		4065 - SA	\$1,500	\$1,500	\$2,500	\$2,500	\$2,000	\$2,000	\$3,600
4070 - SALES GEN LABOR	\$200		4070 - SA	\$500	\$500	\$500	\$500	\$500	\$2,000	\$1,500
4080 - SALES LP GAS	\$2,400		4080 - SA	\$2,500	\$2,300	\$2,000	\$2,000	\$2,000	\$2,000	\$4,000
4090 - SALE OF FIREWOOD	\$8,000		4090 - SA	\$8,000	\$7,500	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
4100 - PUBLIC PARK MODEL RENTAL FEES	\$90,000		4100 - PL	\$95,000	\$90,000	\$90,000	\$60,000	\$65,000	\$40,000	\$45,000
									\$0	\$10,000
4120 - INCOME COAST TO COAST FEE	\$350		4120 - IN	\$350	\$1,000	\$1,000	\$1,500	\$3,000	\$3,000	\$5,000
4125 - RPI FEES	\$0		4125 - RP	\$0	\$0	\$0	\$100	\$500	\$500	\$1,000
4130 - REVENUES MINI-GOLF	\$0		4130 - RE	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000
4150 - PUMP OUT FEES	\$23,000		4150 - PL	\$20,000	\$20,000	\$25,000	\$15,000	\$10,000	\$10,000	\$15,000
4160 - STORAGE REVENUES	\$2,000		4160 - ST	\$2,000	\$2,000	\$1,000	\$750	\$500	\$500	\$3,000
4165 - CAMPER RELOCATION FEES	\$0		4165 - CA	\$0	\$0	\$0	\$0	\$100	\$100	\$500
4170 - LAUNDRY VENDING MACHINES COMMIS	\$3,000		4170 - LA	\$3,000	\$3,000	\$3,000	\$850	\$1,200	\$2,000	\$3,000
4185 - ACTIVITIES FEES	\$0		4185 - AC	\$0	\$0	\$3,000	\$0	\$500	\$1,000	\$6,500
4210 - SITE FEES OPEN TO PUBLIC	\$310,000		4210 - SJ	\$310,000	\$305,000	\$290,000	\$290,000	\$300,000	\$195,000	\$200,000
4215 - VISITOR WRISTBANDS	\$8,300	Rename to non-member	4215 - VI	\$7,000	\$3,000	\$0	\$2,000	\$10,000	\$10,000	\$20,000
4216 - RENTAL EQUIPMENT FEES - Golf carts	\$50,000		4216 - RE	\$40,000	\$30,000	\$30,000	\$15,000	\$10,000	\$15,000	\$7,000
4217 - ADDITIONAL GUEST/VEHICLE FEES	\$8,000	golf cart fee @ \$20/yr/ea	4217 - AL	\$0	\$0	\$0	\$0	\$1,500	\$1,000	\$2,000
4220 - SEASONAL SITES	\$234,342		4220 - SE	\$219,783	\$214,152	\$205,512	\$189,934	\$145,093	\$145,093	\$240,000
4221 - PUBLIC SEASONAL WRISTBANDS	\$7,000	Rename to member	4221 - PL	\$10,000	\$12,000	\$12,000	\$10,000	\$2,000	\$2,000	\$2,000
4240 - REVENUE SPECIAL ASSESSMENT	\$0		4240 - RE	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4999 - UNCATEGORIZED INCOME	\$1,000	gilbert brown	4999 - UR	\$1,000				\$1,000	\$2,500	\$4,000
Total Income	\$1,410,828		Total Income	\$1,313,203	\$1,275,096	\$1,239,933	\$1,171,943	\$1,247,723	\$1,075,931	\$1,138,222

Cost of Goods Sold		Cost of Goods Sold							
Total COGS	\$70,000	total COGS	\$70,000	\$95,000	\$70,000	\$50,000	\$55,000	\$55,000	\$50,000
Gross Profit	\$1,340,828	Gross Profit	\$1,243,203	\$1,180,096	\$1,169,933	\$1,121,943	\$1,192,723	\$1,020,931	\$1,088,228

[illegible]

	6139 - CUSTOMER COMPENSATION	\$500		6139 - CL	\$500	\$500	\$500	\$500	\$500	\$1,800	\$6,200
	6140 - DEPRECIATION EXPENSE	\$40,000		6140 - DE	\$40,000	\$40,000	\$48,000	\$48,000	\$45,000	\$8,000	\$8,000
	6150 Health Ins Reimburse	\$12,300		6150 Hea	\$12,300	\$12,300	\$14,400	\$14,400	\$14,400	\$0	\$4,800
	6160 - RENT - FOOD SERVICE MACHINES	\$0		6160 - RE	\$500	\$500	\$500	\$500	\$1,000	\$1,000	\$1,000
Repair & Maintenance	6171 - GASOLINE	\$5,000		6171 - G/	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$6,000
	6172 - DIESEL	\$2,000		6172 - DI	\$2,000	\$2,000	\$2,000	\$2,000	\$3,000	\$3,000	\$2,000
	Total GASOLINE - GRNDS & MAINT	\$7,000		& MAINT	\$7,000	\$7,000	\$7,000	\$7,000	\$8,000	\$8,000	\$8,000
Administrative	6190 - PROP/EQUIP/CRIME/LIABILITY	\$40,000		6190 - PR	\$40,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000
	6191 - AUTO	\$0		6191 - AU	\$0	\$0	\$0	\$0	\$0	\$0	\$1,800
	6200 - MANAGEMENT/ADMINISTRATION D&O	\$0		6200 - M/	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$4,000
	6205 - WORKERS COMPENSATION INSURANCE	\$20,000		6205 - W/	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$22,000
	6210 - POOL & WTRSLIDE LIABILITY	\$0		6210 - PC	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$9,000
	6185 - INSURANCE			6185 - INSURANCE						\$0	\$0
	Total INSURANCE	\$60,000	Total INSURANCE	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$56,800
	6219 - LICENSES/TRADE SHOWS			6219 - LICENSES/TRADE SHOWS							
	6220 - LICENSES/TRAINING CERT - ADMIN	\$6,500		6220 - LI	\$6,500	\$6,500	\$3,500	\$3,500	\$5,000	\$4,000	\$5,000
	6223 - TRADE SHOWS/CONVENTION FEES	\$2,500		6223 - TH	\$2,500	\$2,500	\$2,500	\$1,700	\$3,000	\$2,500	\$2,000
6226 - Employee CLOTHING	\$1,600		6226 - Emp	\$1,200	\$1,200	\$750	\$750	\$900	\$900		
6230 - CONSUMABLE SUPPLIES-Office	\$7,000		6230 - CO	\$6,500	\$6,500	\$7,500	\$7,500	\$13,000	\$6,000	\$5,000	
6231 - NEW/REPLACEMNT OFFICE EQUIPMENT	\$3,700	slushy machine purchase,	6231 - NI	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$500	\$3,000	
6233 - COMPUTER SOFTWARE	\$7,800		6233 - CO	\$7,500	\$2,500	\$2,500	\$2,100	\$2,000	\$6,320	\$1,500	
6240 - POSTAGE & MAILING EXPENSES	\$2,500		6240 - PC	\$2,500	\$2,500	\$2,500	\$2,000	\$2,000	\$2,000	\$3,000	
6250 - OFFICE RENTAL EQUIP/MEMBERSHIPS	\$15,000		6250 - OF	\$15,000	\$12,000	\$12,000	\$12,000	\$1,500	\$1,500	\$0	
	\$0			\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	Total 6225 - OFFICE EXPENSES	\$46,600	Total 6225 - OFFICE EXPENSES	\$44,200	\$36,200	\$33,750	\$32,050	\$22,007	\$16,320	\$12,500	
6227 SUNRISE PANORAMA	\$0		6227 SUN	\$0	\$6,500	\$6,500	\$5,300	\$4,300			
6232 - Web Hosting/Merchant Services	\$600		6232 - W/	\$500	\$500	\$500	\$500	\$500	\$4,000	\$1,200	
6260 - ACTIVITY EXPENSES	\$7,500		6260 - AC	\$7,000	\$4,000	\$4,000					
Repair & Maintenance	6286 - Project/Contingency (RESERVES)	\$170,000		6286 - PR	\$110,000	\$110,000	\$160,000	\$160,000	\$197,500	\$110,000	\$86,000
	6287 - CAPITAL IMPROVEMENTS	\$0		6287 - C/	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	6290 - RECREATION AMENITIES	\$5,000	Jump shot	6290 - RE	\$3,000	\$3,000	\$3,000	\$13,000	\$10,000	\$7,000	\$4,000
	6291 - ELECTRICAL SITES PEDASTALS	\$500		6291 - EL	\$500	\$500	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
	6292 - Electrical & Lighting	\$2,000		6292 - EL	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500
	6293 - Plumbing (Fresh Water Systems)	\$3,000	fittings and valves	6293 - PL	\$2,000	\$2,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
	6294 - SEPTIC (LIFT /DUMP STATIONS)	\$3,000		6294 - SE	\$3,000	\$3,000	\$7,000	\$7,000	\$3,000	\$3,000	\$3,000
	6296 - WI-FI REPAIRS	\$0		6296 - W/	\$0	\$1,000	\$1,000	\$0	\$2,000	\$2,000	\$1,000
	6297 - Telephone/Radio & Comm Systems	\$1,000		6297 - TE	\$1,000	\$1,000	\$1,000	\$2,000	\$2,500	\$1,800	\$2,000
	6298 - PARK SIGNAGE/FLAGS/BULLETIN BD	\$1,000		6298 - PA	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,500	\$3,000
6299 - FENCING	\$800		6299 - FE	\$800	\$800	\$800	\$800	\$200	\$200	\$1,000	
6310 - GROUNDS	\$10,000		6310 - GR	\$7,500	\$7,500	\$7,500	\$7,500	\$12,000	\$8,000	\$7,000	
6311 HVAC	\$3,000		6311 HVA	\$3,000	\$3,000	\$3,000	\$3,000	\$2,000	\$2,000	\$2,000	
6312 Roads	\$12,000		6312 Roa	\$12,000	\$12,000	\$10,000	\$10,000	\$11,000	\$11,000	\$12,000	
6313 - ADULT POOL	\$4,000	skimmers	6313 - AL	\$1,000	\$1,000	\$1,000	\$6,000	\$2,000	\$2,500	\$2,500	
6314 - WATER SLIDES	\$4,500	water slide maintenance pro	6314 - W/	\$1,500	\$1,500	\$20,000	\$1,500	\$1,000	\$1,000	\$500	
6316 - SWIMMING POND	\$6,500		6316 - SW	\$6,500	\$6,500	\$6,500	\$1,500	\$3,300	\$1,300	\$2,000	
6320 - ACTIVITY POOL	\$20,000		6320 - AC	\$20,000	\$20,000	\$20,000	\$20,000	\$18,000	\$4,000	\$5,000	
6321 - VEHICLES	\$6,500		6321 - VE	\$4,500	\$4,500	\$3,500	\$2,500	\$2,500	\$3,500	\$4,500	
6322 - MAINTENANCE EQUIPMENT & TOOLS	\$3,500		6322 - M/	\$2,500	\$2,500	\$2,500	\$2,500	\$5,000	\$4,000	\$3,000	
6323 - PARK MODELS	\$3,500	7 park models @ \$500	6323 - PA	\$3,500	\$2,500	\$2,500	\$2,500	\$1,500	\$1,500	\$7,000	
									\$0	\$1,000	
6325 - STORE	\$1,000		6325 - ST	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$4,000	
6327 - BATH HOUSES/PORTABLE RESTROOMS	\$3,000		6327 - BA	\$3,000	\$3,000	\$3,000	\$3,000	\$6,500	\$6,500	\$3,000	
6329 - PAVILION	\$1,500		6329 - PA	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$500	\$1,000	
6285 - REPAIR & MAINTENANCE EXPENSE - Other	\$0		6285 - RE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Total REPAIR & MAINTENANCE EXPENSE	\$95,300		EXPENSE	\$80,800	\$80,800	\$102,800	\$93,300	\$93,000	\$69,800	\$76,000	
Administrative	6332 - GOLF CART RENTAL FEES	\$20,000		6332 - G/	\$20,000	\$15,000	\$11,000	\$8,000	\$10,000	\$5,000	\$7,000
	6333 - ACTIVITY RENTAL EQUIPMENT	\$2,000		6333 - AC	\$3,000	\$5,000	\$11,000	\$1,000	\$1,500	\$2,000	\$1,500
	6334 - TRAVEL/LODGING MGNT/ADMIN	\$2,500		6334 - TR	\$2,500	\$2,500	\$2,500	\$2,500	\$5,000	\$3,000	\$5,000
	6330 - RENT - MGNT/ADMIN (Town hall)	\$750		6330 - RE	\$750	\$750	\$750	\$750	\$750	\$750	\$600
	6479 travel expense/mileage	\$3,000		6479 trav	\$3,000	\$2,500	\$3,500	\$3,500	\$5,278	\$10,750	\$14,100
	6480 - TRAVEL EXP - MEALS	\$500		6480 - TR	\$500	\$500	\$500	\$500	\$800		
	Total RENT - MGNT/ADMIN	\$28,750	Total RENT - MGNT/ADMIN	\$29,750	\$26,250	\$29,250	\$18,250	\$55,328			
	63322Security cart rental	\$0		63322Sec	\$0	\$0	\$0	\$2,000	\$2,000		
	6340 - WASTE MGNT - PARK	\$60,000		6340 - W/	\$60,000	\$50,000	\$50,000	\$50,000	\$30,000	\$40,000	\$48,000
	Consumable Supplies	6350 - ACTIVITIES	\$0	moved to 6260 - do not use	6350 - AC	\$0	\$3,500	\$3,500	\$3,500	\$6,000	\$6,000
6360 - CLEANING CHEMICALS/EQUIPMENT/Bathroom Pa		\$12,000		6360 - CL	\$12,000	\$15,000	\$15,000	\$12,000	\$12,000	\$4,000	\$3,500
											\$2,400
6370 - (MISC) GROUNDS & MAINT		\$2,000		6370 - (M	\$1,800	\$1,800	\$1,800	\$1,800	\$3,000	\$1,000	\$1,000
6371 - LANDSCAPING		\$1,000		6371 - LA	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,500
6372 - VEHICLE MAINTENANCE		\$500		6372 - VE	\$500	\$500	\$500	\$1,500	\$1,000	\$1,200	\$1,000
6373 - SEPTIC		\$500		6373 - SE	\$500	\$500	\$500	\$500	\$500	\$500	\$500
6374 - TRANSFER TANK INSTALL MATERIALS		\$1,000		6374 - TR	\$1,000	\$1,000	\$1,000	\$1,000	\$2,000	\$1,200	\$1,000
6375 Electrical		\$200		6375 Elec	\$200	\$200	\$200	\$200	\$200	\$500	\$300

tickets, paperwork

Total CONS

Total TELETotal P

Total 7030

Selected Year End SPropose

6376 - HY	
6377 - LI	
6378 - CA	
6379 - PA	
6380 - MI	
6390 - PC	
6391 - ADULT	
6392 - AC	
6394 - W	
6395 - ST	
6400 - RE	
6401 - SE	
6345 - CC	
SUPPLIES	

6440 Real	
64402 - Sa	
6441 - DO	
6450 - PA	
6455 - IN	
6460 - CE	
EXPENSES	

6490 - Gf	
6491 - Gr	
6500 - PC	
6510 - (R	
6512 - (R	
TILITIES	

6501 - Po	
6511 - (R	
6515 - (S	
6516 - Si	

6561 · FE	
EXPENSES	
66900 · R	

Total Expense	
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4190 · RE	
4191 Land	
7030 · O	
R INCOME	

6430 · IN	
8010 Other (Ta	
er Expense	

et income)	
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Proposed C
es increase
Proposed Sea

2020 Dues	Projected
\$1,796.00	\$
\$1,408.00	
\$2,437.58	
\$2,035.00	
\$2,136.74	
\$2,211.53	
\$2,712.53	
\$2,288.00	
\$2,402.40	
\$2,486.49	